

Unaudited Condensed Interim
Consolidated Financial
Statements of

**CERVUS EQUIPMENT
CORPORATION**

For the three and nine month periods ended September 30, 2017 and 2016

CERVUS EQUIPMENT CORPORATION

Unaudited Condensed Interim Consolidated Statements of Financial Position

As at September 30, 2017 and December 31, 2016

(\$ thousands)	Note	September 30, 2017	December 31, 2016
Assets			
Current assets			
Cash and cash equivalents		\$ 3,273	\$ 14,542
Trade and other accounts receivable		68,217	54,986
Inventories	5	302,962	255,231
Total current assets		374,452	324,759
Non-current assets			
Other long-term assets		8,447	9,537
Property and equipment		66,644	75,498
Intangible assets		43,107	46,514
Goodwill		20,484	20,544
Total non-current assets		138,682	152,093
Total assets		\$ 513,134	\$ 476,852
Liabilities			
Current liabilities			
Trade and other liabilities		\$ 85,007	\$ 84,340
Floor plan payables	6	132,576	86,091
Current portion of term debt	6	8,910	15,720
Debenture payable		-	33,899
Total current liabilities		226,493	220,050
Non-current liabilities			
Term debt	6	43,986	21,660
Finance lease obligation		8,758	10,695
Deferred income tax liability		10,561	10,608
Total non-current liabilities		63,305	42,963
Total liabilities		289,798	263,013
Equity			
Shareholders' capital	7	87,552	89,863
Deferred share plan		8,525	7,520
Other reserves		5,195	5,195
Accumulated other comprehensive income		445	1,219
Retained earnings		121,619	108,731
Total equity attributable to equity holders of the Company		223,336	212,528
Non-controlling interest	1	-	1,311
Total equity		223,336	213,839
Total liabilities and equity		\$ 513,134	\$ 476,852

Approved by the Board: "Peter Lacey" Director

"Angela Lekatsas" Director

The accompanying notes are an integral part of these unaudited condensed interim consolidated financial statements.

CERVUS EQUIPMENT CORPORATION

Unaudited Condensed Interim Consolidated Statements of Comprehensive Income

For the three and nine month periods ended September 30, 2017 and 2016

(\$ thousands)	Note	Three month periods ended September 30		Nine month periods ended September 30	
		2017	2016	2017	2016
Revenue					
Equipment sales		\$ 277,248	\$ 253,317	\$ 712,636	\$ 612,268
Parts		62,177	56,942	165,412	152,292
Service		24,791	20,410	66,191	59,860
Rentals		3,414	4,013	11,862	13,576
Total revenue		367,630	334,682	956,101	837,996
Cost of sales		(309,078)	(277,111)	(800,403)	(693,419)
Gross profit		58,552	57,571	155,698	144,577
Other income	8	1,162	1,025	3,028	5,802
Selling, general and administrative expense		(45,072)	(42,505)	(131,105)	(122,486)
Income from operating activities		14,642	16,091	27,621	27,893
Net finance costs	9	(1,274)	(2,653)	(4,372)	(8,213)
Share of loss of equity accounted investees, net of income tax		-	583	-	82
Income before income tax expense		13,368	14,021	23,249	19,762
Income tax expense	10	(3,915)	(3,477)	(7,064)	(5,000)
Income for the period		9,453	10,544	16,185	14,762
Other comprehensive income:					
Foreign currency translation differences for foreign operations, net of tax		(1,490)	1,070	(774)	316
Total comprehensive income for the period		7,963	11,614	15,411	15,078
Income attributable to:					
Shareholders of the Company		9,453	10,741	16,190	14,959
Non-controlling interest		-	(197)	(5)	(197)
Income for the period		9,453	10,544	16,185	14,762
Total comprehensive income attributable to:					
Shareholders of the Company		7,963	11,811	15,416	15,275
Non-controlling interest		-	(197)	(5)	(197)
Total comprehensive income for the period		\$ 7,963	\$ 11,614	\$ 15,411	\$ 15,078
Net income per share attributable to shareholders of the Company:					
Basic	11	\$ 0.60	\$ 0.67	\$ 1.03	\$ 0.96
Diluted	11	\$ 0.57	\$ 0.64	\$ 0.98	\$ 0.91

The accompanying notes are an integral part of these unaudited condensed interim consolidated financial statements.

CERVUS EQUIPMENT CORPORATION

Unaudited Condensed Interim Consolidated Statements of Changes in Equity
For the nine month periods ended September 30, 2017 and 2016

Attributable to equity holders of the Company									
(\$ thousands)	Note	Share capital	Deferred share plan	Other reserves	Cumulative translation account	Retained earnings	Total	Non-controlling interest	Total equity
Balance December 31, 2015		\$ 88,270	\$ 7,098	\$ 5,182	\$ 1,831	\$ 89,413	\$ 191,794	\$ 1,499	\$ 193,293
Comprehensive income for the period									
Profit		-	-	-	-	14,959	14,959	(197)	14,762
Other comprehensive income									
Foreign currency translation adjustments, net of tax		-	-	-	316	-	316	-	316
Total comprehensive income for the period		-	-	-	316	14,959	15,275	(197)	15,078
Transactions with owners, recorded directly in equity									
Dividends to equity holders		-	-	-	-	(3,292)	(3,292)	-	(3,292)
Shares issued through DRIP		673	-	-	-	-	673	-	673
Shares issued through deferred share plan		595	(595)	-	-	-	-	-	-
Share-based payment transactions		-	1,164	13	-	-	1,177	-	1,177
Transactions with owners		1,268	569	13	-	(3,292)	(1,442)	-	(1,442)
Balance September 30, 2016		\$ 89,538	\$ 7,667	\$ 5,195	\$ 2,147	\$ 101,080	\$ 205,627	\$ 1,302	\$ 206,929
Balance December 31, 2016		\$ 89,863	\$ 7,520	\$ 5,195	\$ 1,219	\$ 108,731	\$ 212,528	\$ 1,311	\$ 213,839
Comprehensive income for the period									
Profit		-	-	-	-	16,190	16,190	(5)	16,185
Other comprehensive income									
Foreign currency translation adjustments, net of tax		-	-	-	(774)	-	(774)	-	(774)
Total comprehensive income for the period		-	-	-	(774)	16,190	15,416	(5)	15,411
Transactions with owners, recorded directly in equity									
Dividends to equity holders		-	-	-	-	(3,302)	(3,302)	(1,306)	(4,608)
Shares issued through DRIP	7	594	-	-	-	-	594	-	594
Shares issued through deferred share plan	7	330	(330)	-	-	-	-	-	-
Share-based payment transactions		-	1,335	-	-	-	1,335	-	1,335
Common shares repurchased	7	(3,235)	-	-	-	-	(3,235)	-	(3,235)
Transactions with owners		(2,311)	1,005	-	-	(3,302)	(4,608)	(1,306)	(5,914)
Balance September 30, 2017		\$ 87,552	\$ 8,525	\$ 5,195	\$ 445	\$ 121,619	\$ 223,336	\$ -	\$ 223,336

CERVUS EQUIPMENT CORPORATION

Unaudited Condensed Interim Consolidated Statements of Cash Flows
For the nine month periods ended September 30, 2017 and 2016

(\$ thousands)	Note	Nine month periods ended September 30	
		2017	2016
Income for the period		\$ 16,185	\$ 14,762
Adjustments for:			
Income tax expense	10	7,064	5,000
Depreciation		7,329	9,389
Amortization of intangibles		3,738	3,932
Equity-settled share-based payment transactions		1,335	490
Net finance costs	9	5,476	9,661
Unrealized foreign exchange (gain)	8	(1,078)	(3,197)
Non-cash write-down of inventories	5	2,691	4,484
(Gain) on sale of property and equipment and asset held for sale	8	(1,486)	(1,912)
Share of loss of equity accounted investees, net of tax		-	(82)
Change in non-cash working capital		(14,915)	(13,611)
Cash generated from operating activities		26,339	28,916
Cash taxes paid		(8,876)	(3,564)
Interest paid		(5,476)	(8,837)
Net cash provided from operating activities		11,987	16,515
Cash flows from investing activities			
Interest received	9	421	76
Purchase of property and equipment		(5,860)	(4,332)
Payments for intangible assets		(332)	(850)
Proceeds from disposal of property and equipment and asset held for sale		9,629	12,245
Net cash provided from investing activities		3,858	7,139
Cash flows from financing activities			
Net proceed (repayments) from term debt		15,732	(14,001)
Cash dividends paid		(2,718)	(4,835)
Payment of finance lease liabilities		(3,134)	(6,415)
Receipt of deposits with manufacturers		458	(166)
Repayment of debenture payable	6	(34,500)	-
Purchase of common shares	7	(3,235)	-
Net cash (used in) financing activities		(27,397)	(25,417)
Net decrease in cash and cash equivalents		(11,552)	(1,763)
Effect of foreign currency translation on cash		283	(56)
Cash and cash equivalents, beginning of period		14,542	11,955
Cash and cash equivalents, end of period		\$ 3,273	\$ 10,136

CERVUS EQUIPMENT CORPORATION

Notes to the Unaudited Condensed Interim Consolidated Financial Statements

For the three and nine month periods ended September 30, 2017 and 2016

1. Reporting entity

Cervus Equipment Corporation ("Cervus" or the "Company") is an incorporated entity under the Canada Business Corporations Act and is domiciled in Canada. The unaudited condensed interim consolidated financial statements of the Company as at and for the period ended September 30, 2017 are comprised of the Company and its subsidiaries ("the Group"). The Company is primarily involved in the sale, after-sale service and maintenance of agricultural, transportation, construction and industrial ("C&I") equipment. The Company also provides equipment rental, primarily in the transportation, construction and industrial equipment segments. The Company wholly owns and operates 63 dealerships in Canada, New Zealand, and Australia, employing more than 1,500 people. The primary equipment brands represented by Cervus include John Deere agricultural equipment; Bobcat and JCB construction equipment; Clark, Sellick and Doosan material handling equipment; and Peterbilt transportation equipment. The common shares of Cervus are listed on the Toronto Stock Exchange and trade under the symbol "CERV".

During June 2017, Deerstar Systems Inc. was dissolved. As part of the dissolution Cervus received its pro-rata share of net assets. Upon the dissolution of Deerstar System Inc., Cervus no longer has a non-controlling interest balance.

2. Basis of preparation

(a) Statement of compliance

These unaudited condensed interim consolidated financial statements have been prepared in accordance with IAS 34, "Interim Financial Reporting". The unaudited condensed interim consolidated financial information should be read in conjunction with the annual financial statements prepared for the year ended December 31, 2016.

The Board of Directors authorized the issue of these unaudited condensed interim consolidated financial statements on November 7, 2017.

(b) Use of judgments and estimates

The preparation of interim financial statements requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expense. Actual results may differ from these estimates.

In preparing these unaudited condensed interim consolidated financial statements, the significant judgments made by management in applying the Company's accounting policies and the key sources of estimation uncertainty were the same as those that applied to the consolidated financial statements as at and for the year ended December 31, 2016.

CERVUS EQUIPMENT CORPORATION

Notes to the Unaudited Condensed Interim Consolidated Financial Statements

For the three and nine month periods ended September 30, 2017 and 2016

3. Significant accounting policies

The accounting policies applied are consistent with those of the annual financial statements prepared for the year ended December 31, 2016. Comparative figures have been reclassified to conform to the current year's presentation.

Standards issued but not yet effective

Effective January 1, 2018, the Company will be required to adopt IFRS 15 related to revenue from contracts with customers. Revenue from Contracts with Customers, was issued in May 2014 and replaces IAS 11 Construction Contracts, IAS 18 Revenue, IFRIC 13 Customer Loyalty Programs, IFRIC 15 Agreements for the Construction of Real Estate, IFRIC 18 Transfers of Assets from Customers and SIC-31 Revenue – Barter Transactions Involving Advertising Services. The Company is completing an assessment to determine the potential impact on its consolidated financial statements. Based on the analysis completed to date, the Company does not expect IFRS 15 to have a significant impact on the net income. The Company is finalizing its analysis of IFRS 15 including the impact, if any, on reporting certain transactions gross or net (principal versus agent).

The IASB has released updates to IFRS 9, related to the accounting and presentation of financial instruments and applies a principal-based approach to the classification and measurement of financial assets and financial liabilities, including an expected credit loss model for calculating impairment, and includes new requirements for hedge accounting. The mandatory effective date is January 1, 2018; however, early adoption is permitted. The Company intends to adopt IFRS 9 in its financial statements for the annual period beginning on January 1, 2018. Given the nature of the Company's financial instruments, a significant impact is not expected upon adoption of IFRS 9. The Company is completing its analysis of the expected credit-loss model; however a significant impact to the bad debts provision is not expected given the history of minimal credit losses.

On January 13, 2016 the IASB issued IFRS 16 Leases. The new standard is effective for annual periods beginning on or after January 1, 2019. Earlier application is permitted for entities that apply IFRS 15 Revenue from Contracts with Customers at or before the date of initial adoption of IFRS 16. IFRS 16 will replace IAS 17 Leases. The Company intends to adopt IFRS 16 in its financial statements for the annual period beginning on January 1, 2019 and is completing an assessment documenting the potential impact on its consolidated financial statements. Under the application of this standard, the operating lease commitments are expected to be the primary source of changes to the consolidated statements of financial position and the timing of expenses in the consolidated statements of comprehensive income.

4. Seasonality

The Canadian, New Zealand and Australian retailing of agricultural, transportation, commercial, and industrial equipment is influenced by seasonality. Sales activity for the agricultural equipment segment is normally highest between April and September during growing seasons in Canada and July through December in New Zealand and Australia. Sales in the commercial, industrial, and transportation equipment segment are not as heavily impacted by seasonality but do see slower sales activity in the winter months. As a result, profit or losses may not accrue uniformly from quarter to quarter.

CERVUS EQUIPMENT CORPORATION
Notes to the Unaudited Condensed Interim Consolidated Financial Statements
For the three and nine month periods ended September 30, 2017 and 2016

5. Inventories

(\$ thousands)	September 30, 2017	December 31, 2016
New equipment	\$ 122,660	\$ 104,424
Used equipment	129,321	101,073
Parts and accessories	49,566	48,398
Work-in-progress	1,415	1,336
	\$ 302,962	\$ 255,231

Included in costs of sales are amounts related to inventory write-downs, during the three and nine month periods ended September 30, 2017 of \$829 thousand (2016 - \$231 thousand) and \$2,691 thousand (2016 - \$4,484 thousand), respectively.

6. Capital resources

The Company has various facilities, the amount available under which are limited to the lesser of pre-approved credit limits or the available unencumbered assets. A summary of the Company's maximum pre-approved credit limits on available credit facilities as at September 30, 2017 are as follows:

(\$ thousands)	September 30, 2017		December 31, 2016	
	Total Limits	Borrowings	Total Limits	Borrowings
Operating and other bank credit facilities	\$ 101,935	\$ 33,086	\$ 100,000	\$ 11,100
Capital facilities	55,880	12,254	58,809	15,543
Floor plan facilities and rental equipment term loan financing	453,098	140,549	463,883	97,220
Total borrowing	\$ 610,913	\$ 185,889	\$ 622,692	\$ 123,863
Total current portion long term debt		(8,910)		(15,720)
Total inventory floor plan facilities		(132,576)		(86,091)
Deferred debt issuance costs		(417)		(392)
Total long term debt	\$ 610,913	\$ 43,986	\$ 622,692	\$ 21,660

The Company's \$35 million convertible debenture matured on July 31, 2017 and was repaid in cash. As at September 30, 2017 the Company is in compliance with all of its covenants.

Operating and other bank credit facilities - Operating and other bank credit facilities include the Canadian amounts as well as the New Zealand and Australian amounts.

Floor plan facilities - The Company utilizes floor plan financing arrangements with various suppliers for inventory and rental equipment purchases.

Capital facilities - Capital facilities consist of capital asset financing primarily through credit facilities with Farm Credit Canada and Affinity Credit Union.

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7. Capital and other components of equity

The Company has unlimited authorized share capital without par value for all common shares. All issued common shares have been fully paid.

Share capital

(thousands)	Number of common shares	Total carrying amount
Balance at January 1, 2016	15,606	\$ 88,270
Issued under the DRIP plan	53	673
Issued under the deferred share plan	60	595
Balance at September 30, 2016	15,719	\$ 89,538
Issued under the DRIP plan	26	210
Issued under the deferred share plan	5	115
Balance at December 31, 2016	15,750	89,863
Issued under the DRIP plan	48	594
Issued under the deferred share plan	34	330
Repurchased under the NCIB	(240)	(3,235)
Balance at September 30, 2017	15,592	\$ 87,552

On August 21, 2017, the Company announced a Normal Course Issuer Bid (the "Bid"), which commenced on August 23, 2017, to purchase up to a maximum of 805,659 common shares (the "Shares") for cancellation before August 22, 2018. Cervus has appointed Raymond James Ltd. as its broker, who will conduct the Bid on behalf of the Company. All purchases are made in accordance with the Bid at the prevailing market price of the Shares at the time of purchase.

The following table provides activities under the share repurchase program:

(\$ thousands)	Three month periods ended September 30		Nine month periods ended September 30	
	2017	2016	2017	2016
Number of Common Shares repurchased	240,428	-	240,428	-
Weighted Average Price Per Share	\$ 13.45	-	\$ 13.45	-
Amount Repurchased	\$ 3,235	\$ -	\$ 3,235	\$ -

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8. Other income

Other income for the three and nine month periods ended September 30, 2017 and 2016 are comprised of the following:

(\$ thousands)	Three month periods ended September 30		Nine month periods ended September 30	
	2017	2016	2017	2016
Net gain on sale of property and equipment	\$ 600	\$ 173	\$ 1,486	\$ 1,912
Unrealized foreign exchange gain (a)	255	336	1,078	3,197
Other income	307	516	464	693
	\$ 1,162	\$ 1,025	\$ 3,028	\$ 5,802

(a) – Unrealized foreign exchange gain/(loss) is due to changes in fair value of our derivative financial asset and from period close translation of floorplan payables and cash denominated in US dollars.

9. Finance income and finance costs

(\$ thousands)	Three month periods ended September 30		Nine month periods ended September 30	
	2017	2016	2017	2016
Finance Income	\$ 190	\$ 24	\$ 421	\$ 76
Interest expense on convertible debenture	(260)	(760)	(1,808)	(2,263)
Interest expense on mortgage and term debt obligations	(507)	(974)	(915)	(2,838)
Interest expense on financial liabilities	(999)	(1,424)	(3,174)	(4,636)
Finance Costs	\$ (1,766)	\$ (3,158)	\$ (5,897)	\$ (9,737)
Net finance costs recognized separately	(1,274)	(2,653)	(4,372)	(8,213)
Net finance costs recognized in cost of sales	(302)	(481)	(1,104)	(1,448)
Total Net Finance Costs	\$ (1,576)	\$ (3,134)	\$ (5,476)	\$ (9,661)

CERVUS EQUIPMENT CORPORATION
Notes to the Unaudited Condensed Interim Consolidated Financial Statements
For the three and nine month periods ended September 30, 2017 and 2016

10. Income taxes

Tax expense recognized in statement of comprehensive income

(\$ thousands)	Three month periods ended September 30		Nine month periods ended September 30	
	2017	2016	2017	2016
Current income tax expense	\$ (3,825)	\$ (4,100)	\$ (7,108)	\$ (5,213)
Deferred income tax recovery (expense)	(90)	623	44	213
Income tax expense	\$ (3,915)	\$ (3,477)	\$ (7,064)	\$ (5,000)

The expense for the three and nine months ended September 30, 2017 and 2016 can be reconciled to the accounting profit (loss) based on using federal and provincial statutory rates of 26.8% (2016 – 26.4%) as follows:

(\$ thousands)	Three month periods ended September 30		Nine month periods ended September 30	
	2017	2016	2017	2016
Income before income tax expense	\$ 13,368	\$ 14,021	\$ 23,249	\$ 19,762
Expected income tax expense	(3,585)	(3,702)	(6,235)	(5,217)
Non-deductible costs and other	(330)	225	(829)	217
Income tax expense	\$ (3,915)	\$ (3,477)	\$ (7,064)	\$ (5,000)

11. Per share amounts

Per share amounts

Both basic and diluted earnings per share have been calculated using the net earnings attributable to the shareholders of the Company as the numerator. No adjustments to net earnings were necessary for the three and nine month periods ended September 30, 2017 and 2016. The weighted average number of shares for the purposes of diluted earnings per share can be reconciled to the weighted average number of basic shares as follows:

(\$ thousands)	Three month periods ended September 30		Nine month periods ended September 30	
	2017	2016	2017	2016
Issued common shares opening	15,804	15,676	15,750	15,606
Effect of shares issued under the DRIP plan	16	181	28	36
Effect of shares issued under the deferred share plan	4	134	14	20
Effect of shares repurchased under the NCIB	(32)	-	(11)	-
Weighted average number of common shares	15,792	15,991	15,781	15,662

CERVUS EQUIPMENT CORPORATION
Notes to the Unaudited Condensed Interim Consolidated Financial Statements
For the three and nine month periods ended September 30, 2017 and 2016

11. Per share amounts (continued)

Diluted earnings per share

The calculation of diluted earnings per share at September 30, 2017 and 2016 was based on the profit attributable to common shareholders and the weighted average number of common shares outstanding after adjustment for the effects of dilutive potential common shares which consist of the following:

(\$ thousands)	Three month periods ended September 30		Nine month periods ended September 30	
	2017	2016	2017	2016
Weighted average number of common shares (basic)	15,792	15,991	15,781	15,662
Effect of dilutive securities:				
Deferred share plan	822	770	822	770
Weighted average number of shares (diluted)	16,614	16,761	16,603	16,432

The above table includes all deferred share units for the three and nine months ended September 30, 2017 (822 thousand). However, the above per share amounts do not include amounts associated with the Company's convertible debenture for September 30, 2017 and 2016 as they are considered anti-dilutive.

12. Segment information

The Company operates under three segments: Agriculture, Commercial and Industrial, and Transportation based on the industries which they serve. These segments are managed separately, and strategic decisions are made on the basis of their respective operating results. These three business segments are considered to be the Company's three strategic business units. The three business segments offer different products and services and are managed separately as they operate in different markets and require separate strategies. For each of the strategic business units, the Company's key decision makers review internal management reports on a monthly basis.

Each of these business segment operations are supported by a single shared corporate head office. Certain corporate head office expenses are allocated to the business segments under either specific identification approach or a usage based metric. The corporate head office also incurs certain costs which are considered as public company costs, which are allocated to the segments based on the gross margin of the Canadian operations. Total corporate related expenditures, excluding income taxes, that have been allocated for the three and nine month periods ended September 30, 2017 are \$1,074 thousand and \$3,653 thousand, respectively (2016 - \$1,296 thousand and \$5,017 thousand).

The following is a summary of financial information for each of the reportable segments.

CERVUS EQUIPMENT CORPORATION
Notes to the Unaudited Condensed Interim Consolidated Financial Statements
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12. Segment information (continued)

(\$ thousands)	Agricultural Equipment	Transportation Equipment	Commercial and Industrial Equipment	Total
Segmented income figures				
Three months ended September 30, 2017				
Revenue	\$ 270,582	\$ 73,350	\$ 23,698	\$ 367,630
(Loss) income for the period before income tax	13,412	(963)	919	13,368
Depreciation and amortization	1,709	1,194	651	3,554
Finance income	159	27	4	190
Finance expense including amounts in costs of sales	(947)	(721)	(98)	(1,766)
Capital additions, including finance leases	2,688	150	83	2,921
Nine months ended September 30, 2017				
Revenue	\$ 651,328	\$ 232,890	\$ 71,883	\$ 956,101
(Loss) income for the period before income tax	20,844	(143)	2,548	23,249
Depreciation and amortization	5,185	3,907	1,975	11,067
Finance income	303	85	33	421
Finance expense including amounts in costs of sales	(2,941)	(2,473)	(483)	(5,897)
Capital additions, including finance leases	4,911	634	315	5,860
Segmented assets as September 30, 2017				
Reportable segment assets	\$ 335,494	\$ 124,310	\$ 53,330	\$ 513,134
Reportable segment liabilities	189,424	75,309	25,065	289,798
Investment in associates	360	-	-	360
Intangible assets	24,353	12,288	6,466	43,107
Goodwill	15,744	2,547	2,193	20,484

CERVUS EQUIPMENT CORPORATION
Notes to the Unaudited Condensed Interim Consolidated Financial Statements
For the three and nine month periods ended September 30, 2017 and 2016

12. Segment information (continued)

(\$ thousands)	Agricultural Equipment	Transportation Equipment	Commercial and Industrial Equipment	Total
Segmented income figures				
Three months ended September 30, 2016				
Revenue	\$ 240,119	\$ 74,114	\$ 20,449	\$ 334,682
Income for the period before income tax	12,566	1,079	376	14,021
Share of loss of equity accounted investees	583	-	-	583
Depreciation and amortization	2,522	1,337	746	4,605
Finance income	22	1	1	24
Finance expense including amounts in costs of sales	(1,836)	(1,053)	(269)	(3,158)
Capital additions, including finance leases	1,982	181	16	2,179
Nine months ended September 30, 2016				
Revenue	\$ 559,641	\$ 217,250	\$ 61,105	\$ 837,996
(Loss) income for the period before income tax	16,020	4,281	(539)	19,762
Share of profit of equity accounted investees	82	-	-	82
Depreciation and amortization	6,955	4,104	2,262	13,321
Finance income	71	3	2	76
Finance expense including amounts in costs of sales	(5,222)	(3,611)	(904)	(9,737)
Capital additions, including finance leases	3,510	660	162	4,332
Segmented assets as September 30, 2016				
Reportable segment assets	\$ 365,160	\$ 138,209	\$ 53,480	\$ 556,849
Reportable segment liabilities	229,134	90,261	30,525	349,920
Investment in associates	5,843	-	-	5,843
Intangible assets	27,080	13,866	6,955	47,901
Goodwill	15,892	2,547	2,193	20,632

The Company primarily operates in Canada but includes subsidiaries in Australia (Cervus Australia PTY Ltd.) and, in New Zealand (Cervus NZ Equipment Ltd.) which operate 15 agricultural equipment dealerships. Gross revenues for the three and nine month periods ended September 30, 2017 for the New Zealand and Australian territories were \$46,115 thousand and \$119,427 thousand, respectively (2016 – \$43,771 thousand and \$108,606 thousand). Non-current assets for the geographic territories of New Zealand and Australia as at September 30, 2017 were \$20,024 thousand (2016 - \$27,684 thousand).

CERVUS EQUIPMENT CORPORATION
Notes to the Unaudited Condensed Interim Consolidated Financial Statements
For the three and nine month periods ended September 30, 2017 and 2016

13. Commitments and contingencies

Financing Arrangements

John Deere Credit Inc. ("Deere Credit") and other financing companies provide financing to certain of the Company's customers. A portion of this financing is with recourse to the Company if the amounts are uncollectible. At June 30, 2017 payments in arrears by such customers aggregated \$414 thousand (2016 - \$320 thousand). In addition, the Company is responsible for assuming all lease obligations held by its customers with Deere Credit and other financing companies through recourse arrangements for the net residual value of the lease outstanding at the maturity of the contract. At September 30, 2017, the net residual value of such leases aggregated \$261,137 thousand (2016 - \$206,997 thousand). Management believes that the potential liability in relation to the amounts outstanding is negligible and consequently, no accrual has been made in these financial statements in relation to any potential loss on assumed lease obligations.